

INPRO D.O.O. is looking for **Now** Sales Agent



Are you an HVAC professional?
Do you have your own company and a potential customer base?
Are you looking for an opportunity to grow forward with an established and innovative business model?
Is knowledge of outsourcing in your blood?

If the answers are "yes", then this is the perfect opportunity for you.

RESPONSIBILITIES OF A SALES AGENT



- establish relationships with new customers
- maintain and grow relationships with existing customers
- strive to improve customer satisfaction through excellent customer service
- identify and respond to client needs
- keep a high level of knowledge about existing products and services, and learn about new products and services as they come in
- follow up on customer orders as necessary
- anticipate the needs of clients and address them accordingly
- meet with customers to determine their specific needs and wants, making suggestions as appropriate

QUALIFICATIONS FOR SALES AGENT



- excellent oral and written communication skills
- superior interpersonal skills
- ability to take initiative and work independently
- exceptional organizational skills
- experience in sales
- strong knowledge of HVAC
- confident and charismatic approach to people

ABOUT THE COMPANY

Inpro d.o.o., in addition to outsourcing the KlimaRent® air conditioning service, has been designing and implementing all types of mechanical installations for more than 30 years.

We are experts in complete energy-efficient solutions in the field of all-round air treatment; heating, cooling and ventilation. We seek optimal solutions with an individual approach, providing our customers with feasibility studies, investment estimates, savings and return on investment.



KLIMARENT® - OUTSOURCING OF QUALITY AIR TREATMENT SERVICES (cooling, heating, ventilation)

Too high or too low a temperature in the workplace has a negative impact on employee well-being and productivity.

Investing in a proper air conditioning or air treatment system can therefore be a (prohibitively) expensive financial burden for many companies. KlimaRent® offers outsourced air treatment services. This business model eliminates the high initial financial investment for the customer, while the total monthly costs for outsourcing the air conditioning service are low.

The user can leave all the concerns, activities and costs related to maintenance and ensuring the proper functioning of the air conditioning to the contractor. Unlike users of fixed systems, the user will not have to think about replacing a worn-out unit with a new one, even after the end of the lifetime of the equipment (approximately 10 years).



THE FINANCIAL BENEFITS OF OUTSOURCING TO KLIMARENT®:

- There is no initial investment in the project, which reduces business risk.
- All concerns regarding the proper operation and maintenance of the air-conditioning system are the responsibility of the contractor.
- The customer can order the air conditioning service (cooling, heating, ventilation) for a specific location and for a specific period of time when the service will actually be needed.



THE BENEFITS OF OUTSOURCING TO KLIMARENT® INCLUDE:

- Providing a comprehensive all-round air treatment service.
- Modern IT support system with continuous telemetry
- monitoring of plant operation.
- Control and management of system operation from remote
- location via the Internet or telephone, using telemetry.
- Full service support 24 hours/day, 365 days a year
- ensures continuous trouble-free operation of the system.
- With the help of textile channels, individually tailored mode
- air is blown into the room, cooling or heating only where it is really needed
- where it is needed, thus reducing energy costs.
- The effect of ventilation without the feeling of draughts, which improves living comfort and
- increases worker productivity.
- Improvements and modifications at the customer's request are possible due to the extreme flexibility of
- can be implemented in a very short time.

Send your resume to: info@inpro.pro with the subject
"Sales Agent" and your country



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